



ENERGY TRADING EU INSIDER MAGAZINE

2022



A NOTE FROM THE EDITOR



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Dear Reader,

I and my team here at Commodities People are delighted to welcome you to the launch of our first ever event magazine.

Across this magazine, you can find some interesting content from previous conferences, interviews and online webinars that focus around some of the key themes at this year's Energy Trading Week London.

It is my hope that this magazine can summarise the key changes and shifts in trends since our last sessions, and we can analyse collectively how the industry is ever changing and moving forward.

Please enjoy, and I'll also hope to welcome you to some of our upcoming events in the year ahead, online and in Europe, the Americas and APAC region.

Do not hesitate to contact me for future collaboration via the details to the left.

With very best wishes.

Ben Hillary

A SPECIAL THANKS TO OUR ENERGY TRADING ANNUAL PARTNERS



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TAKE CONTROL OF YOUR ELECTRONIC CONFIRMATION MATCHING

VOLATILITY INCREASES AND COSTS ARE UP, REQUIRING YOU TO DO MORE IN LESS TIME WITH FEWER RESOURCES. YET YOUR EXISTING SERVICE IS NOT KEEPING UP. WE UNDERSTAND THIS CHANGE AND CREATED A SOLUTION.

NOW THERE IS A CHOICE - JOIN THE NEW GENERATION OF OTC ENERGY POST TRADING



Benefit of a solution that exists today

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Turn your cost center into a profit center

Save cost or make a profit per match:

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WHAT TECHNOLOGIES WILL DRIVE THE JOURNEY TO NET ZERO?

ENERGY TRADING WEEK | ESG AND THE PATH TO **NETZERO**

PANEL DISCUSSION What technologies will drive the journey to NetZero?

SAMEER SOLEJA Founder & CEO, MOLECULE SOFTWARE

MARK HANKINS Director Enterprise Architecture, ADM

RICHARD WILLIAMSON CEO, GEN 10

JOSEPH COLLINS Principal Consultant, CAPSPIRE

BEN HILLARY Managing Director, COMMODITIES PEOPLE

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This session delves into the critical question of what technologies will drive the journey to Net Zero. This is an absolutely enormous subject which could be discussed for days, but this session will cover three main themes of particular importance to the trading community. Firstly, the wider macro context driving this change. Secondly, supply chain footprints. And thirdly, of course, the trading technology itself. Managing Director of Commodities People, Ben Hillary, is joined by:

- Sameer Soleja, Founder & CEO, Molecule Software
- Mark Hankins, Director Enterprise Architecture, ADM
- Richard Williamson, CEO, Gen10
- Joseph Collins, Principal Consultant, Capspire

to discuss the above themes, and also what the system requirements are to incorporate carbon footprint, how technology can help reporting, how we can achieve more sensing and more data, and how trading systems can support the move towards more renewable products.

Click the image to watch the session!

ESG: HOW THE OIL PLAYERS ARE MANAGING THE ENERGY TRANSITION



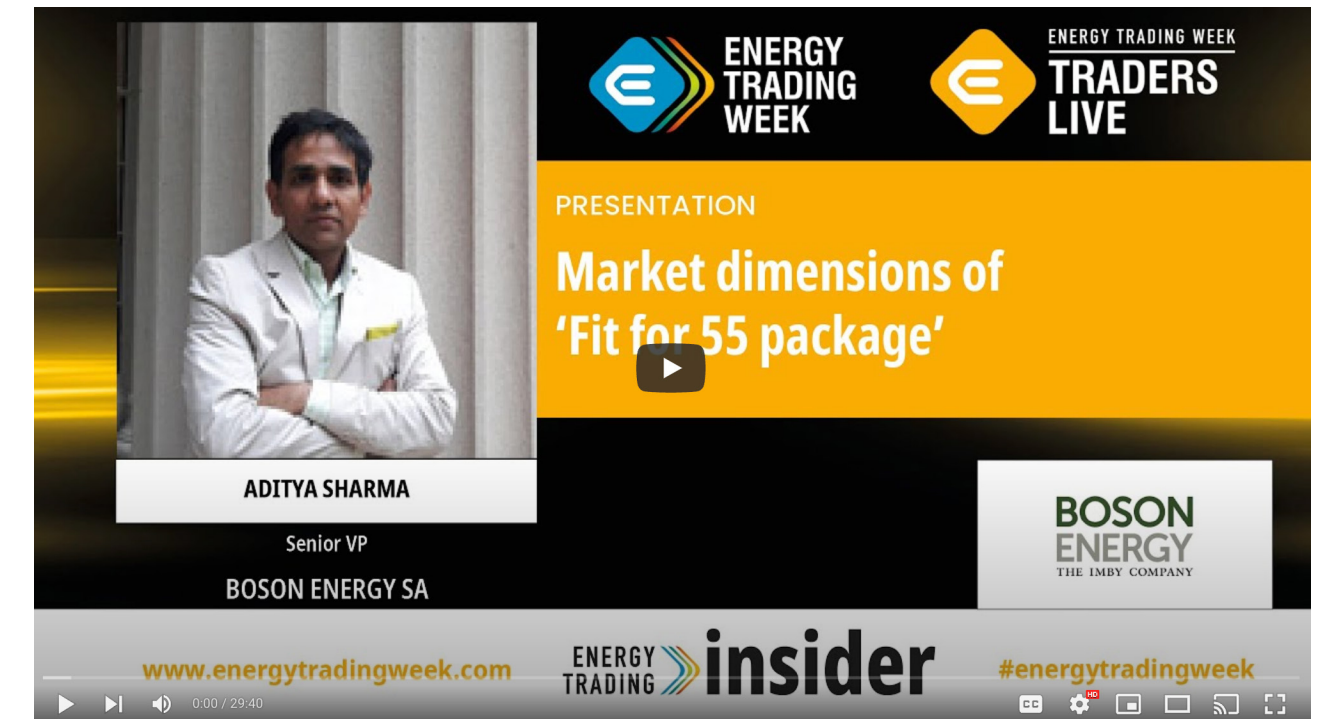
Our moderator, Howard Walper, CEO Americas, Commodities People, is joined by:

- Jamilla Piracci, Managing Director, Patomax Global Partners
- Michael Prokop, Managing Director Digital Transformation & Sustainability, The Alliance Risk Group LLC
- Nithya Venkatesan, Vice President Risk, Navitas Assurance Partners

to discuss if the oil phase out is realistic, and what the role of oil will be in a Net Zero world, sustainability-related disclosures, strategies and tools at hand for tracing and reporting, developing metrics to measure progress towards identified goals, stirring away from green washing, and the challenges and solutions of securing financing.

Click the image to watch the session!

MARKET DIMENSIONS OF 'FIT FOR 55 PACKAGE'



Over the last few months, we have seen that the markets are moving quite dramatically to a new dimension of hydrogen. Looking back to a few months ago, or four or five years ago, we were talking about sifting to the other dimensions of energy, going ahead with how to make solar and wind more sustainable, and how to take it forward. A lot of investments were going on in it and those were defined as the new form of energy.

Aditya Sharma, Senior VP, Boson Energy SA, looks at clean hydrogen for BEVs and price parity with diesel, ETS phase IV and carbon pricing, and fiscal concessions expected by renewable power producers for producing Hydrogen under EU's Hydrogen Strategy, 2030 in this presentation, 'Market Dimensions of "Fit for 55 Package"'

Click the image to watch the session!

2022 - YEAR OF THE CHIEF DATA OFFICER?



This panel really asks the question 'Is this the year of the chief data officer?', and chairman & panelists:

- Saeed Amen, Founder, CUEMACRO
- Jose Lopez, Digital Strategy Director, Tradeflow Capital Management
- Enrico Camerinelli, Non-Executive Director, Supply@Me Capital PLC
- Kevin Kindall, Senior Data Scientist, Hartree Partners
- Ian Murrin, CEO, Digiterre

discuss what the distinction is between the role of Chief Data Officer and Chief Information Officer, what we can learn from other industries with respect to them being further up the maturity curve, and mapping out the core team and reporting structures of the department of the CDO.

Click the image to watch the session!

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GREEN FINANCING: LOOKING AT COMMODITY TRADING THROUGH THE INVESTOR'S LENS



It's no secret that the commodities industry as a whole has a massive role to play in our world sustainable transition.

But the financial sector also has a key role to play kind of in the commodity side, especially from financiers are able to pass on some of the green obligations to other stakeholders.

This helps align some of the economic and environmental incentives throughout the commodity trading market.

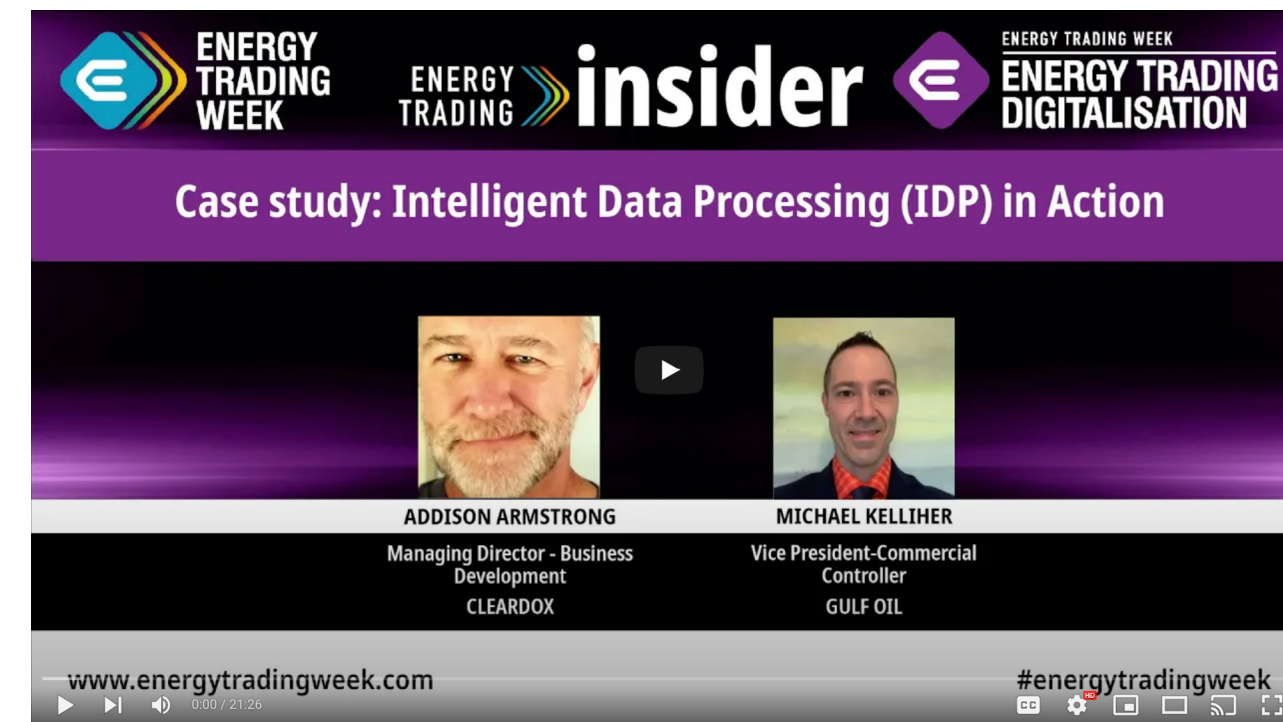
Carter Hoffman, Assistant Editor at Trade Finance Global is joined by:

- Paul Sebastian, Co Founder and Firector of Climate Neutral Commodity
- Maryana Stober, President of Western Switzerland and Associate General Counsel, EMEA ADM
- Swaroop NLN, Director of Alternate Distribution and Sustainable Trade Finance at HSBC

to discuss 'Green Financing: Looking at Commodity Trading through the Investors' Lens'

Click the image to watch the session!

CASE STUDY: INTELLIGENT DATA PROCESSING (IDP) IN ACTION



This case study, presented by:

- Addison Armstrong, Managing Director - Business Development, ClearDox
- Michael Kelliher, Vice President - Commercial Controller, Gulf Oil

examines a common challenge for most commodity logistics operations, and that is how do you move from documents to data. Intelligent data processing is the next wave of replacing human effort, and has really solved a lot of challenges in the pandemic.

Addison Armstrong and Michael Kelliher talk about how Gulf moved towards an intelligent document processing solution to help solve some data bottlenecks that they were experiencing.

Click the image to watch the session!

LNG TRADING - GLOBAL STATUS UPDATE



Presenter Ciaran Roe, Global Director, LNG, S&P Global Platts looks at global LNG trade; looking a bit beyond COVID-19 and its impacts, LNG trade and pricing, what's been enabling short term trading & what can help you get further, and the emerging trend of carbon neutral LNG or CNL, and what impact they are having on the market currently.

Click the image to watch the session!

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LNG FREIGHT & SHIPPING MARKET OUTLOOK



During this session, we are joined by:

- Antonio Sevilla, Head of Back Office, Endesa
- Keith Bainbridge, Managing Director, CS LNG Ltd
- Phillip Tripodakis, LNG Shipbroker, Simpson Spence Young
- Mark Jackson, CEO, Baltic Exchange

to discuss the vital link of LNG freight, development of short-term shipping market, LNG freight indices / FFAs, managing LNG freight risk, building sustainable LNG supply chains, LNG as a marine fuel, LNG new build carriers & procurement and shipping fleet supply & demand spread.

Click the image to watch the session!

ACHIEVING COMPLIANCE EXCELLENCE THROUGH DISRUPTIVE REGTECH

ENERGY TRADING WEEK ENERGY TRADING WEEK **insider** ENERGY TRADING WEEK ETRC REGULATIONS & COMPLIANCE

Achieving Compliance Excellence Through Disruptive RegTech: What's out there?

OCTOBER 15 | ONLINE

ALEX VILLASUSU	RAMAN KAVALCHUK	SADAR ABDUL RASHEED	SAEED PATEL	STEPHEN INGLE
Commercial Director WINDWARD	Chairman of the Board LANGSKIP ENERGY NORDIC OY	Director of Commodity Risk Control SAVOLA GROUP	Group Product Development Management Director EASTNETS	Head of Condor Alternative Legal Solutions FIELDFISHER

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Ben Hillary, Managing Director of Commodities People is joined by:

- Alex Villasusu, Commercial Director, Windward
- Raman Kavalchuk, Chairman of the Board, Langskip Energy Nordic OY
- Sadar Abdul Rasheed, Director of Commodity Risk Control, Savola Group
- Saeed Patel, Group Product Development Management Director, Eastnets
- Stephen Ingle, Head of Condor Alternative Legal Solutions, Fieldfisher

to discuss achieving compliance excellence through disruptive reg tech, what's out there, a huge subject that really has developed immensely in recent years. The discussion looks at the latest insights and trends of compliance, risk management, regulatory reporting and other advanced technology, AI for background data collection and to manage data streams, and how far automation can or should be taken.

Click the image to watch the session!

BIOFUELS & BIOMASS - DRIVING A LOW CARBON FUTURE, OR DOUBLE EDGED SWORD?

ENERGY TRADING WEEK ENERGY TRADING WEEK **insider** ENERGY TRADING WEEK TRADERS LIVE

Biofuels & Biomass - Driving a Low Carbon Future, or Double Edged Sword?

MARC OSTWALD	RAMAN KAVALCHUK	BHARADWAJ KUMMAMURU	NICKI DALGAARD
Chief Economist & Global Strategist ADMISI	Chairman of the Board LANGSKIP ENERGY NORDIC OY	Executive Director WORLD BIOENERGY ASSOCIATION	CEO DISRUPTIVE BIOTRADING

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This session sets out to define what biofuels and bio diesel biomass markets are, there's so many of them, and they're at very different stages of development. Our panelists:

- Marc Ostwald, Chief Economist & Global Strategist, Admisi
- Raman Kavalchuk, Chairman of the Board, Langskip Energy Nordic OY
- Bharadwaj Kummamuru, Executive Director, World Bioenergy Association
- Nicki Dalgaard, CEO, Disruptive Biotrading

take a deeper look into renewable fuel global trade, supply and demand dynamics, the role of woodchips and other organic waste, the role of bioenergy in a climate-changing world, and how the global Ethanol trade looks post covid and in the Biden era.

Click the image to watch the session!

WHAT DO FUTURE ETRM SYSTEMS LOOK LIKE?

ENERGY TRADING WEEK **ENERGY TRADING insider** **ENERGY TRADING WEEK ENERGY TRADING DIGITALISATION**

What do Future ETRM Systems Look Like?

RICHARD PAYNE	CHIRAG AHUJA	DR GARY M. VASEY	RICHARD WILLIAMSON	ANA GARCÍA ARIAS	ALEX WHITTAKER
Partner CAPSPIRE LTD	ETRM Support VARO ENERGY	Managing Partner COMMODITY TECHNOLOGY ADVISORY	CEO GEN 10	Head of GEM Digital Strategy & Cybersecurity IBERDROLA	Risk Manager BONROY PETCHEM CO LTD

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In this session, moderator Richard Payne, Partner, Capspire Ltd, is joined by:

- Chirag Ahuja, ETRM Support, Varo Energy
- Dr Gary M. Vasey, Managing Partner, Commodity Technology Advisory
- Richard Williamson, CEO, Gen10
- Ana Garcia Arias, Head of GEM Digital Strategy & Cybersecurity, Iberdrola
- Alex Whittaker, Risk Manager, Bonroy Petchem CO Ltd

to discuss how to make ETRM software compatible with the newest tech tools and practices, streamlining trading practises with automated future proof ETRMs, ecosystems of applications around core functionality of ETRMs and the value of data-driven trade decision support.

Click the video to watch the session!

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MOLECULE

TECHNOLOGICAL INNOVATIONS IN RISK MANAGEMENT

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Technological Innovations in Risk Management

AMI DANIEL	GANESH NATARAJAN	DR GARY M. VASEY	SADAR ABDUL RASHEED	JOSE LOPEZ
Co-Founder & CEO WINDWARD	COO ENUIT	Managing Partner COMMODITY TECHNOLOGY ADVISORY	Director of Commodity Risk Control SAVOLA GROUP	Digital Strategy Director TRADEFLOW CAPITAL MANAGEMENT

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Our esteemed panel of experts discuss high quality data analytics to power risk platforms, examining risk- as-a-service models vs traditional models, what risk managers are looking for from their CTRM systems, practical applications of AI to risk technology, and integrating risk technologies into your shipping and compliance processes.

Click the image to watch the session!



Singapore
24-25 January 2024



London
25-26th April 2023



Chicago
9-10th June 2023



London
28-29 September 2022



Houston
27-28 October 2022

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Month	In-person events	Online events (Global)
September	Energy Trading Week Europe 2022 - London, UK	Oil Trading & Markets
October	Energy Trading Week Americas 2022 - Houston, USA	DigiCom: Commodities Digitalisation Forum
November		CTF: Commodities Trade Finance
December		ETD: Energy Trading Digitalisation
January		ComRisk: Global Commodities Risk Management Forum
February		Power Forecasting
March		Commodities Shipping & Maritime
April	Commodity Trading Week Europe 2023 - London, UK	ETRC: Energy Trading Regulations & Compliance
May		LNG Trading & Risk
June	Commodity Trading Week Americas 2023 - Chicago, USA	ESG & the Path to NetZero

